

ARTISAN DEPOT GALLERY Extraordinary MEETING NOTES: July 31 , 2018

- Pippa Browne called the meeting to order and urged that everyone take a deep breath and count our blessings for the support we have had from Dr. Creed over the years and recognize the potential opportunities that changes in the gallery funding brings to the Guild, the gallery artists and the community programs offered at the gallery.
- Pippa led a discussion of the current gallery status including repairs and mold abatement and changes proposed by Jere Creed; review of location options that were reviewed by the FCAG at the last meeting; and the recommendation of the FCAG Board as well as the vote by the FCAG membership at the last Guild meeting July 23rd. (See below). She noted that **the Guild had voted to remain and support the Artisan Depot in Cowan.**
 - There was a discussion of the changes approved by the Guild, especially in regard to the additional funds that would be required to meet the increase in monthly payments. At present the commission can be expected to meet much of the approximate \$570/month required but we would be short around \$170-\$200 each month. The cost of fees for connection of water, electricity and gas were discussed but are not exactly known.
 - She proposed that the contributing members of the gallery pay \$10-\$20 fee each month to have space in the gallery. Francis Perea present a set of scenarios to show the impact of paying \$20/month would have on artists and their ability to stay in the gallery. (attached)
 - There was a discussion of ideas that might be used in the future to increase monies coming into the gallery. Some of the ideas included workshops, working with Cowan to art up the town with murals in windows or walls and thus call attention to the Artisan Depot. Sip and Paint functions. Generate enthusiasm by having Guild functions in the gallery (i.e. meetings and Art Wednesday) to utilize the space more and make members more aware of what is going on at the gallery.
 - While these ideas are worthy and might work, it is important to have a sound plan for meeting our needs now. **So everyone has a week to (Tuesday meeting August 7th) to decide if they are willing to pay \$10 fee/month to the gallery fund to pay bills.** PR is tasked with getting the word out on this issue. A regular mail of these minutes will also be sent out. We only have until August 15th to sign a contract. If we somehow manage to raise money otherwise, artists will receive a rebate at the end of the year.
- Pippa read the proposed contract with Cowan Development Corp. (this is a standard contract; see below) to the members and discussion there were discussions of several items including:
 - What was maintenance? Is it only those items listed in the contract? Who takes care of the heating and air conditioning? Pippa will ask Mark Ledbetter about HVAC system.
 - General Liability: It was pointed out that the Guild already pays for general liability for the gallery.
 - Termination without Cause: There is a 60 day notice for termination of Contract without cause. Pippa will ask Mark Ledbetter if we can have up to 120 days. Termination without Cause is standard, what if the building is sold? What if there were some fatal structural problem (fire, tornado, or something else) that necessitated tearing down the building? A clause for termination of contract would be necessary. It is also clear that the Guild can leave the gallery if it cannot pay its bills.

- Meeting ended
- Notes taken by Margie Lee Gallagher

PLEASE CONTINUE READING ATTACHMENTS BELOW.

Extraordinary Meeting of Artisan Depot Gallery Cooperative
July 31 2018

© **Gallery Status**

Jere Creed who has fixed the roof and is repairing damages including mold abatement due to chronic leaks proposes that the Gallery Cooperative no longer pay 20% of sales for rent but instead abide by a usual contract with Cowan Development Corp. This involves paying utilities, taxes, and insurance. The Guild and Artisan Depot would also assume maintenance cost for the building.

© **Gallery location options**

○ **Cowan**

Cost/month based on last 2.5 years would be:

- \$170/ month electricity
- \$130/ month water
- \$130/month gas
- \$133/month taxes
- \$ 5/month insurance
- **Total is about \$568/month** The Guild and Artisan Depot would also assume maintenance cost for the building.

○ **Winchester** , James Dunn offers a sound building in Winchester

Projected Costs/month:

- \$250-\$300 rent each month and pay utilities.
- Expected utilities \$300
- **Total is about \$550-\$600/month.** James would pay for maintenance and taxes
- He would also expect the Guild to raise funds to assist him in paying for the building since the rent is too low to pay for the building. We would also incur significant moving costs.

Board Recommendation

The Board agreed that both conditions were of about the same cost and therefore decided to recommend to the membership that we remain in Cowan at the Artisan Depot in which we have invested \$1000s of dollars in the last 2.5 years and contract with Cowan Development Corp under their usual contract.

- Currently 25% of sales would pay about \$400 each month leaving us \$170 short each month and does not allow for a maintenance fund. So other funds would become necessary such as fees from artist. We would not have the expense of moving. If artist (30) paid \$20/month we would have money to make up the difference and have an additional \$3100 for maintenance.

In order to be able to pay for this contract we would need to levee a rental fee from contributing artists of \$20/month. Such fees are common in most cooperative artist galleries. The student gallery and community show would remain in place. Members of the galley would not need to be members of the Guild, but would be encouraged to join. Further the board agreed to recommend that the membership embrace this new opportunity with energy and enthusiasm. That this energy be fully invested in the bringing the gallery and the programs offered there forward. To this end the board recommends that the Guild make maximum use of the gallery which now includes a volunteer run contributing artists space, community shows, a student gallery, workshops, the Acoustic Jam, and an Art Corner for exchange of art supplies for donations. We need now to include Art Wednesday and meetings in this space.

Hello All,

Here is a chart I have come up with to show what amount of sales artists now make with 25% & 35% commissions compared to New Proposed Option with Dr Creed for paying \$20/month (\$240 a year). I hope this is helpful in seeing the impact this would have on whether artists could continue to be active members of the gallery. Red items denote where artists would be paying more.

The current \$30 Guild/Gallery membership was not included as an expense here as it is nominal.

HOW ARTIST SALES REFLECT FEES:

35% COMMISSION:

Current: \$100/month, \$1200 a year @35% commission pays \$420 a year.
New Option: \$20 a month pays \$240 per year +5% commission \$60=Pays \$300.

Current: \$75/month, \$900 a year @35% commission pays \$315 a year.
New Option: Pays \$240 a year + 5% commission \$45=Pays \$285.

Current: \$50/month, \$600 a year @35% commission pays \$210 a year.
New Option: Pays \$240 a year + 5% commission \$30=Pays \$270.

Current: \$25/month, \$300 a year @35% commission pays \$105 a year.
New Option: Pays \$240 a year + 5% commission \$15=Pays \$255.

25% COMMISSION:

Current: 100/month, \$1200 a year @25% commission \$300 a year
New Option: Pays \$240 a year + 5% commission \$60=Pays \$300.

Current: \$75/month, \$900 a year @25% commission pays \$225.
New Option: Pays \$240 a year + 5% commission \$45=Pays \$285.

Current: \$50/month, \$600 a year @25% commission pays \$150 a year
New Option: Pays \$240 a year + 5% commission \$30=Pays \$270

Current: \$25/month, \$300 a year @25% commission pays \$75 a year
New Options: Pays \$240 a year + 5% commission \$15=Pays \$255.